

# 4<sup>TH</sup> ANNUAL EDUCATION DAY

We are offering you this opportunity to join us for a day of networking and education. Table top displays are available for this event, but are limited to only 15! Be the first to register and take advantage of this great opportunity to meet with agents and brokers in a comfortable setting.

## REGISTER TODAY!

Registration Fees:

Vendor Table: \$100; Ea Add'l Person: \$35  
*No refunds after April 15, 2010*

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Table Attendees:

(1) \_\_\_\_\_

(2) \_\_\_\_\_

Total Enclosed: \$ \_\_\_\_\_

Credit Card #: \_\_\_\_\_

Exp: \_\_\_\_\_ / \_\_\_\_\_

Signature: \_\_\_\_\_

MAIL WITH CHECK OR FAX WITH CREDIT CARD TO:

IIABOC

1442 E. Lincoln Ave., PMB 441 • Orange, CA 92865-1934

Ph: 866.921.6440 • Fax: 866.921.6443

Email: [gimgmt@yahoo.com](mailto:gimgmt@yahoo.com) Website: [iiaboc.com](http://iiaboc.com)

## Agenda

**7:30 – 10:30 a.m. Vendor Set-up**

7:45 – 8:15 a.m.  
Registration & Continental Breakfast

8:15 – 8:25 a.m.  
Welcome and Introductions

8:30 – 9:25 a.m.  
**Working with Wholesalers**  
Course Number: 75203 • 1-Hour CE

9:30 – 11:30 a.m.  
**How to Fairly Compete as an Insurance Professional in a Regrettably Confusing and "Not So Free" Enterprise System**  
Course Number: 191248 • 2-Hour CE

**11:30 – 12:30 p.m.**  
**Lunch and Visit with the Vendors**

12:30 – 2:30 p.m.  
**Playing the Litigation Game: Documentation and the Successful Defense of E & O Claims**  
Course Number: 230450 • 2-Hour CE

**1:30 p.m.**  
**Vendor Tear-Down**

2:30 p.m.  
Conclusion



*Independent Insurance Agents and Brokers  
of Orange County*

**Thursday, April 22, 2010**

7:45 a.m. to 2:30 p.m.  
Vendor Set-up  
7:30 to 10:30 a.m.

Very Limited Space!

15 Vendor Tables Available

Table Top Displays Only

Table Assignments:  
First come - First served

Cost: \$100 per table: Includes 1  
lunch; each additional \$35

**Tustin Banquet Center**  
**721 W. First Street**  
**Tustin 92780**